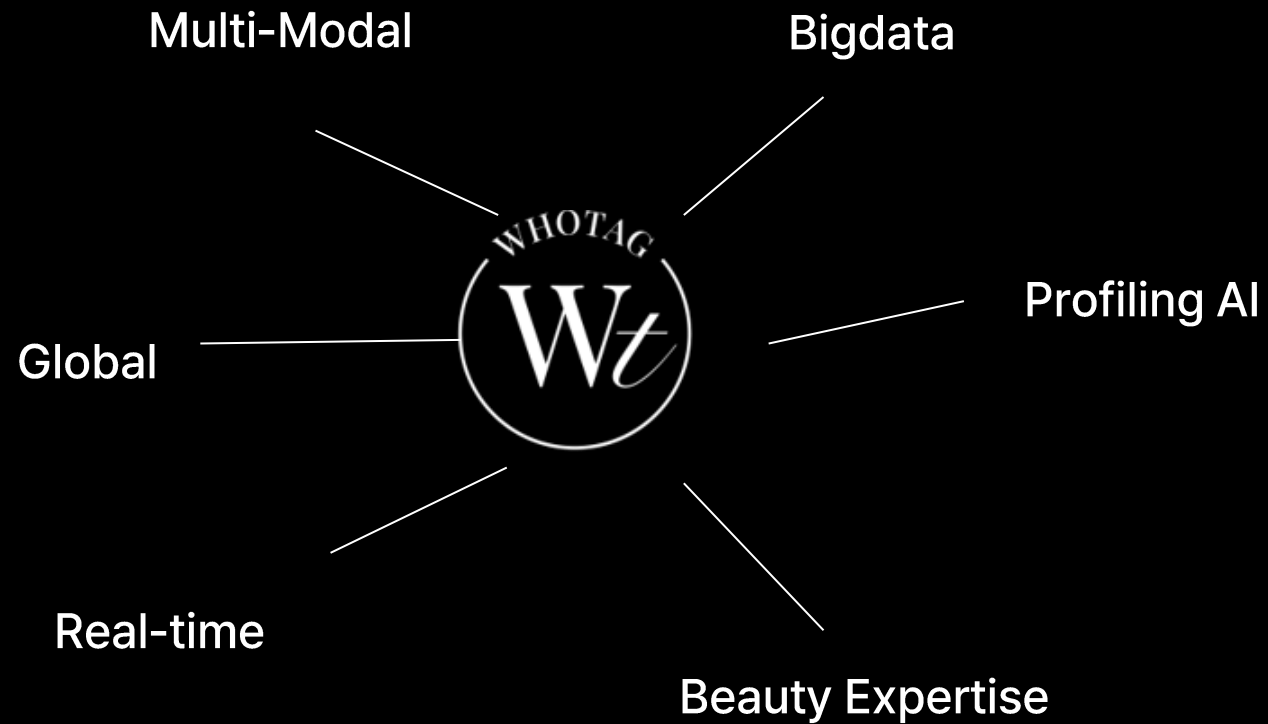


Beauty

# WHOTAG

Redefining Beauty Marketing  
with AI-driven Influencer Discovery

# WHOTAG's Key Capabilities





# Describe. Discover. Dance.

A stalled influencer list—solved in seconds.

---

## Describe

Find me  
'bubbly creators  
who loves glass skin!'

---

## Discover

AI finds  
perfect matches  
in seconds

---

## Dance

Celebrate  
your perfect match!  
Time to party!

# More followers, more impact? Not always.

A local beverage brand in California, 'Swell Soda'



**50**

Nano-Influencers

**\$0.10**

Average CPC

**↑ 20%**

Increase in sales



# 1 mega influencer OR 1,000 micro influencers?

Skincare brand 'Neutralize'



**1,159**  
Micro-Influencers

**2,400**  
Average  
follower count

**1.37M**  
Total reach

# Yesterday's nano influencer is today's rising micro influencer

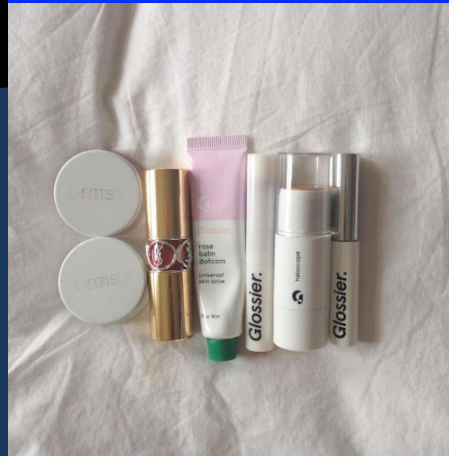


College student at the University of Michigan

**Cecilia Gorgon**  
(@ceciliagorgon)

**8,500**

Collaboration  
with 'Glossier'



Uploaded branded content  
in partnership with Glossier



Active beauty influencer based in LA

**Cecilia Gorgon**  
(@ceciliagorgon)

**28,700**

Followers

# One Reel. One moment. A leap into the influencer spotlight



Makeup & skincare creator  
**CHLOE**  
(@chloelouiseroberts)

5,131



**3.2M**  
Reel view count



Makeup & skincare creator  
**CHLOE**  
(@chloelouiseroberts)

**66,000**  
Followers

Jumped two influencer tiers  
(Nano → Mid-Tier)

**Power + Brand-Fit**

# Beyond Follower Count Beyond Agency Lists

- ✓ Want to work with top influencers, but limited by budget?
- ✓ Looking for fresh faces beyond your agency's existing influencer pool?
- ✓ Need influencers who actually align with your brand's voice and values?

Power + Rising


Stop chasing the GROWN  
Start discovering the GROWING



- ✓ Want creators with proven collaboration history in your category?
- ✓ Seeking up-and-coming influencers ready to grow with your brand?
- ✓ Need real data (not just follower count) to evaluate their growth potential?



Paid + Organic

# No contracts, just real Brand Love

Who are your brand's  
authentic global fans?



 **saandraoff** 20.2K  
 Shared content praising the glow left by MIXSOON's Milk Pad

 **koocat** 70.0K  
 Shared content about MIXSOON's Centella Essence in their daily skincare routine

**Organic** 64.8%  
**Paid** 35.2%

\*Based on actual worldwide influencer analysis for 'MIXSOON' brand

**AI-Driven**

# **Global Influencer Discovery**

**WHOTAG**

Discover the right beauty influencers — powered by AI.  
AI isn't just supporting influencer marketing — it's leading it.  
WHOTAG makes it happen.

**Right Influencer**  
**Right Time**  
**AI Makes It Happen**

## ✓ Key Feature #01

# Just Describe !

## Find the right influencer in a single sentence—across any language.

Recommend skincare influencers in Southeast Asia with 50K–200K followers who post daily skincare routine videos.



スキンケアに興味があり、Kビューティー製品の使用経験がある米国ニューヨーク在住の20代女性のインフルエンサーをお勧めします。



Cari influencer Malaysia yang membuat video analisis bahan untuk jenama kosmetik tempatan.



Trouve-moi des influenceurs beauté français qui testent régulièrement des marques coréennes.



Encuentra influencers de belleza en España que reseñen marcas coreanas.



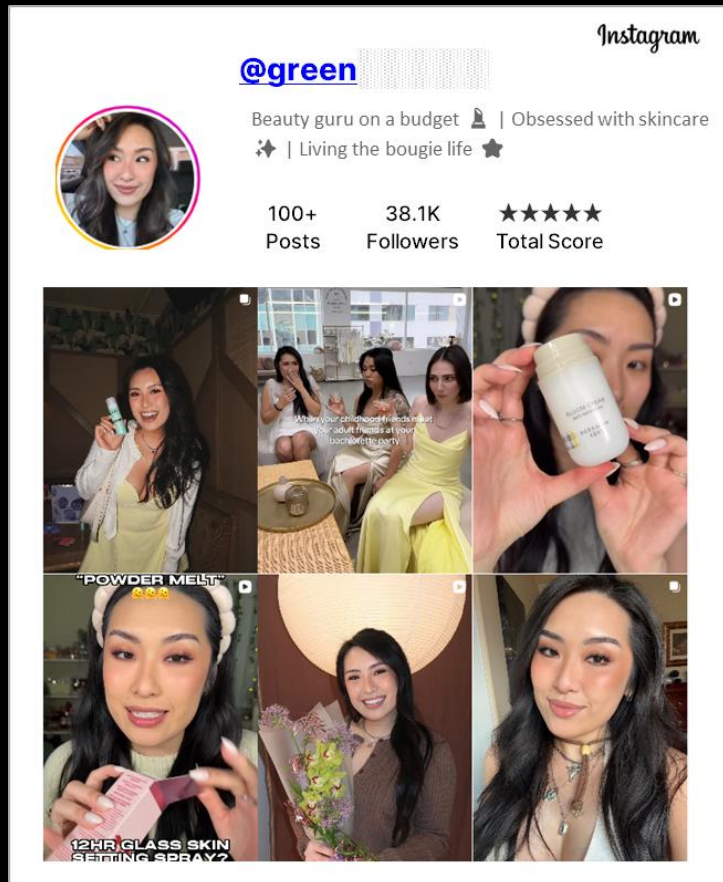
홍콩에 거주하며 팔로워가 1만 명에서 5만 명 사이이고, 뷰티 테크에 관심 있는 도시적이고 감각적인 인플루언서를 찾아줘





## ✓ Key Feature #02

# Beauty-Specialized Profiling, Designed by Beauty Experts



### Beauty Profile

- **Beauty Interests:** Makeup, Skincare, Lip Products
- **Beauty Details:** Skin texture, Hydration, Soothing care, Hair care
- **Skin Tone:** LightMedium
- **Skin Type:** Normal
- **Beauty Products:** lip gloss, blush, bronzer, eyeshadow, brow pen, face serum
- **Beauty Content:** Product reviews, Tutorials, Unboxing, Recommendations, Beauty tips
- **Beauty Brands:** Dior, Patrick Ta, cocokind, medicube, bosleyMD, Olay
- **Brand Tier:** Mid
- **K-Beauty Interest:** Yes

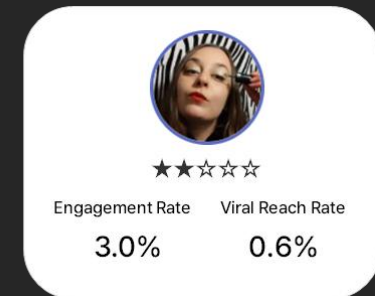
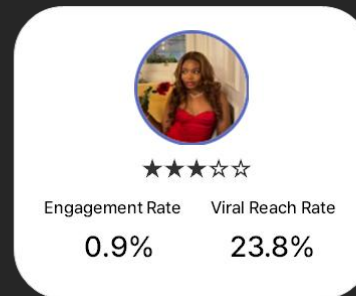
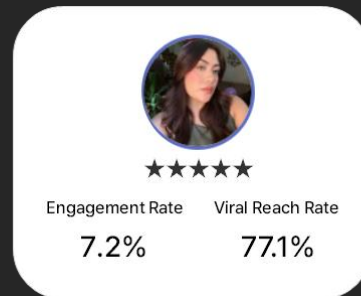
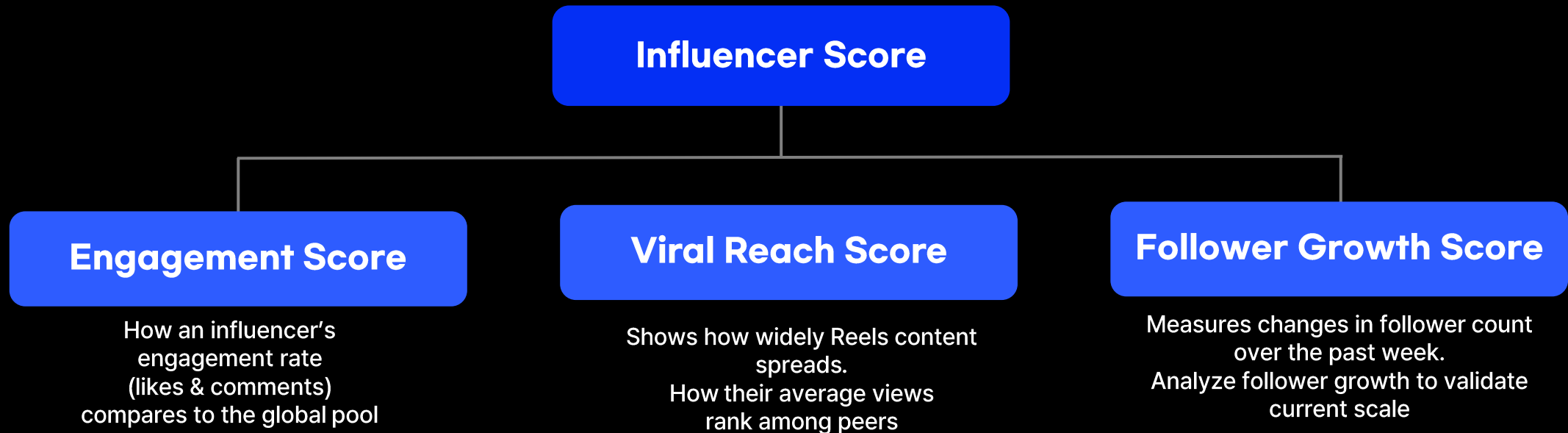
### Recommendation Points

- **Key Advantages:**
  - Trusted beauty reviews backed by strong expertise
  - Proven ability to create brand-aligned content
  - Positive, engaging presence that boosts brand image
  - Strong fit for socially conscious, AAPI-supporting brands
- **Potential Challenges:**
  - Smaller follower base, but high TikTok engagement
  - Brand loyalty requires clear positioning in collaborations

## ✓ Key Feature #03

# AI-Driven Influencer Scoring

## Transparent. Objective. Reliable.



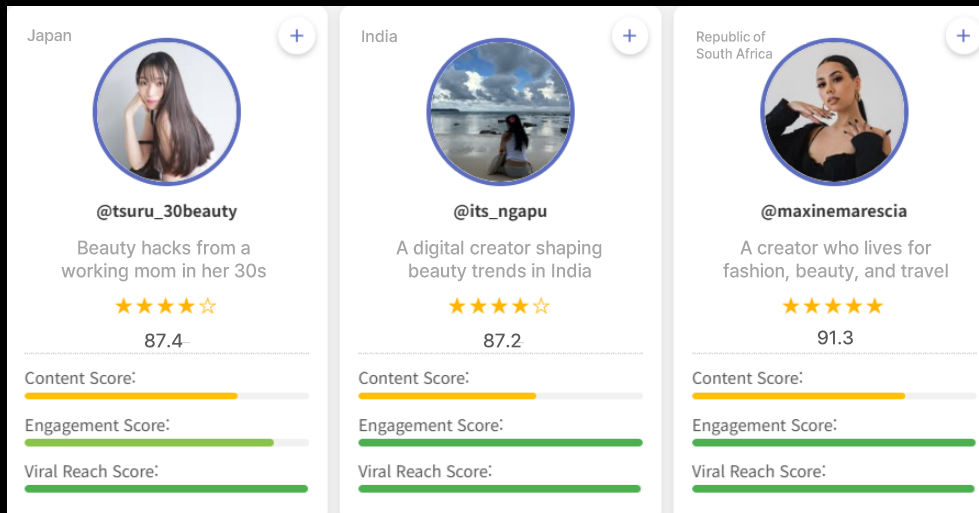
## ✓ Key Feature #04

# AI Algorithm Identifies rising influencer potential

Find influencers with *low follower* count but *high Reels reach*

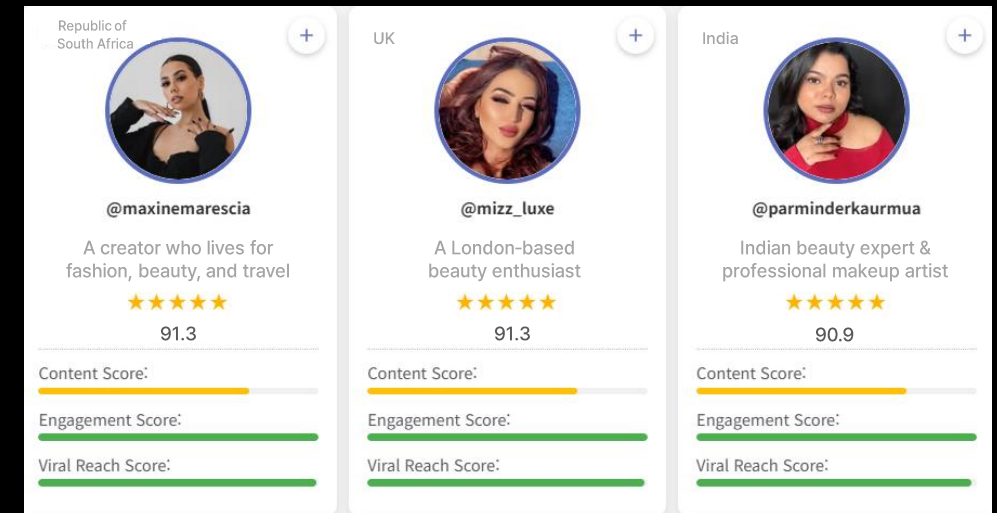
Discover similar creators who deliver better *ROI at lower cost*

Highest Viral Reach Score ▼



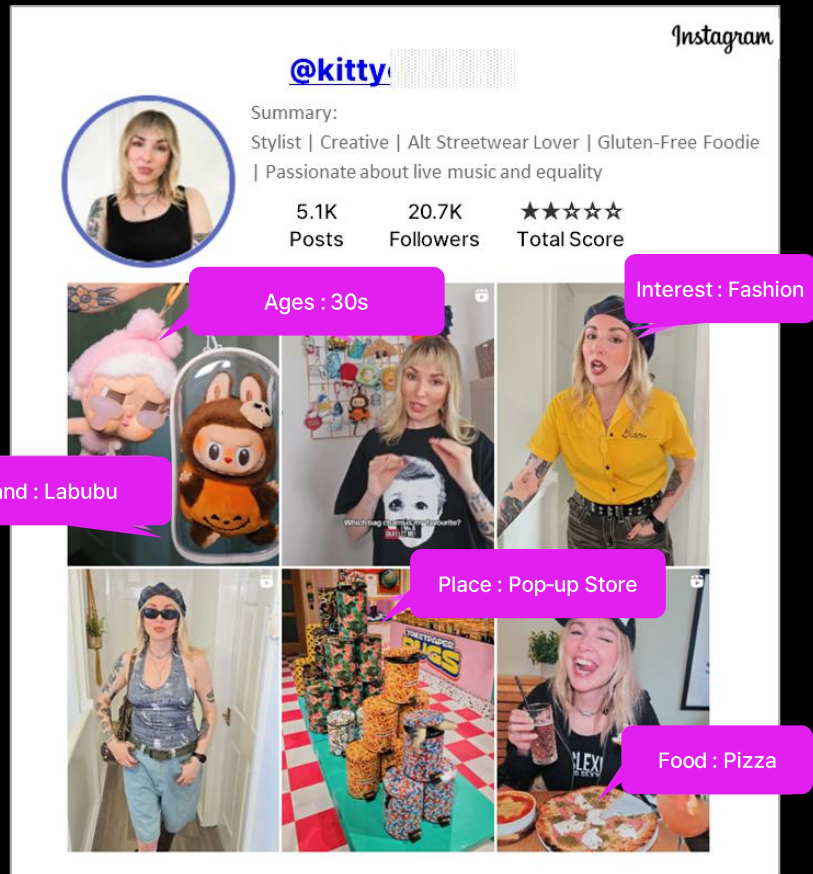
1K – 10K

10K – 50K



## ✓ Key Feature #05

# AI-Generated Influencer Profiling Insights



### Brief Profiling

A multi-talented fashion stylist and creator based in London, UK.

She is known for her unconventional style, live music passion, vegan and gluten-free lifestyle, and strong interest in beauty and skincare. She collaborates with various brands and works across fashion styling, content creation, and social media strategy.

### Basic Profile

- Age: 30s
- Gender: Female
- Country / Region: United Kingdom / London
- Activity Channels: Instagram
- Interests: Fashion, Music, Vegan Lifestyle
- Language: English

### Collab Experience

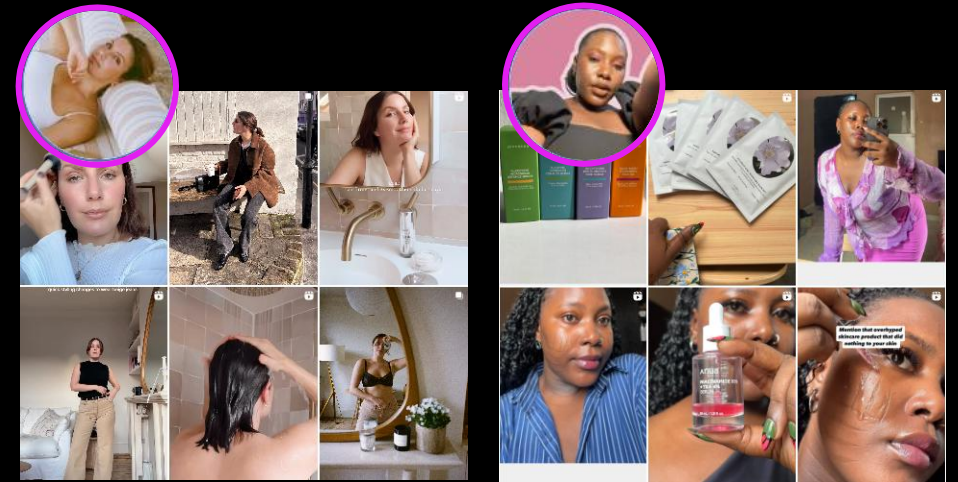
- Collab Keywords: Fashion styling, content creation, gluten-free, vegan, live music
- Collab Brands: adidas, Levi's, Disney+, towerlondon, rowingblazers, Chipotle
- Creator Field: Fashion, Beauty, Food, Lifestyle

### Hashtag

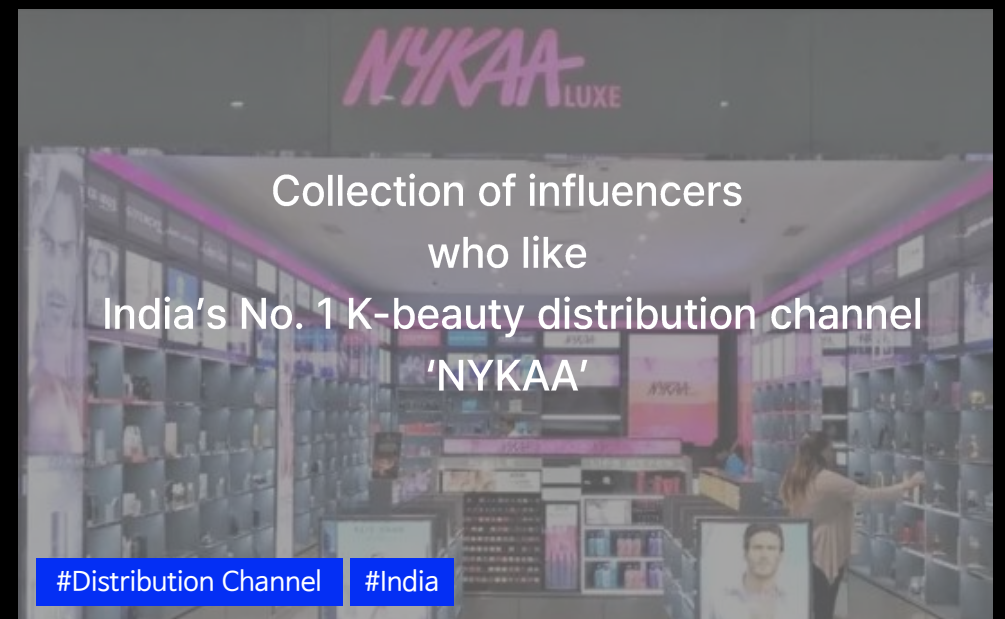
#FashionStylist, #AltFashion, #VeganLifestyle, #StreetwearLover, #CreativeLife, #MusicLover, #EcoFriendly, #GlutenFree



## Influencers who specialize in unboxing content



# 👉 Discover Influencer Collections Like These



...

...

## Beauty-Focused Profiling AI

# The Key Questions Beauty Brands Face When Expanding Globally

- ✓ In **which countries** is our brand gaining traction right now?
- ✓ We want to **understand the formula behind trending content**—faster than anyone else.
- ✓ Are there **emerging beauty trends** we're missing?
- ✓ What do women in their **30s with sensitive skin in Japan** look for in base makeup?

# AI-Powered Beauty Profiling That Solves Your Marketing Challenges

INFLUENCER DISCOVERY  
**WHOTAG**



BEAUTY INTELLIGENCE  
**GLOWCAST**

“Who is the right fit for our brand?”

- Beauty creator profiling across 100+ countries
- Skin type, skin tone, and skin concern analysis
- Creator strengths & risk assessment
- Discover verified emerging beauty influencers

“Who are our consumers, really?”

- Beauty consumer profiling across 100+ countries
- Skin type, skin tone, and skin concern analysis
- Real-time data-driven beauty trend forecasting
- AI-powered research from market insights to strategy

**2M+**  
Beauty Influencers

**100+ fields**  
Beauty Analysis Attributes

**100+ countries**  
Global Coverage



# Need global reach? **WHOTAG AI** is here to help

